



97.5 The Oasis: Listener Profile

Total Listeners (December '06): 33,100 and growing daily!

BENEFIT: This amazing growth, after just 3 months and no outside marketing, has already made the Oasis *a powerful marketing tool* for Utah businesses!

Demographics: 61% Female / 39% Male

<u>BENEFIT:</u> Oasis provides the *ultimate marketing opportunity* by delivering the most coveted consumer group, women with families, while not driving away male listeners!

% of Audience by Age Cell: <u>18-24:</u> 10.2 <u>35-44:</u> 23.8 25-34: 17.0 45-54: 20.9

BENEFIT: This nicely-balanced audience serves up **greater consumer reach** for advertisers!

Daily Time Spent Listening During Key Periods:

Mon-Fri 6A-7P Adults 18-49 2 hrs, 01 min Mkt Rank: #1 Mon-Fri 6A-7P Women 18-49 2 hrs, 42 min Mkt Rank: #1

 Saturday 6A-7P
 Adults 18-49
 2 hrs, 10 min
 Mkt Rank: #6 (Spanish #2 & 5)

 Saturday 6A-7P
 Women 18-49
 2 hrs, 29 min
 Mkt Rank: #2 (Spanish #1)

BENEFIT: Oasis listeners listen long... and will hear your message repeatedly!

% Listenership by County: Salt Lake: 49.4 Utah: 14.0 Tooele: 2.1

Weber: 29.0 Davis: 5.1

BENEFIT: Showing early penetration throughout the Wasatch Front, the Oasis helps advertisers **expand their customer base!**

% Listening by Location: At Home: 14.3 In Cars: 50.0 At Work: 35.7

<u>BENEFIT:</u> Oasis listeners take their station with them wherever they go, allowing you to deliver your meaningful message to these potential new customers **over and over again!**

Reaching Working Women: 34.4% Work Full-Time / 31.3% Work Part-Time

BENEFIT: This high % of working women means a greater likelihood for multiple-income households and **more discretionary income** to spend on your products/services!

Monthly Spending Power for Retail Services/Products: 37.3 Million

Monthly Spending Power for Groceries:4.4 MillionMonthly Spending Power for Clothing:664,000Monthly Spending Power for New/Used Vehicles:7.4 Million

<u>BENEFIT:</u> Oasis listeners have families, which equates to **greater consumer needs** and more **active shopping!**

Source: Fall '06, SLC ARB, 12+ Cume (unless otherwise noted)